Survey Highlights

Dating back 30 years, the HFTP Compensation and Benefits Survey was developed to provide information on salaries and benefits, and to provide a profile of accounting, finance and technology professionals in the hospitality industry. The 2018 survey was distributed in February 2018. In total, 396 individuals accessed the survey and 293 respondents completed the entire 100 question survey.

Respondent Profile

Industry Segment
Lodging, 39.5%
Clubs, 39.3%

Position Description
PRIMARY JOB FUNCTION
Accounting/Finance: 66.8%
Technology: 14.1%

JOB TITLES
Controller/Comptroller: 30.9%
Dir. of Finance: 16.0%
CFO: 8.5%
IT Director/Mgr. of IT: 4.9%

Geographic Location
U.S. Regions
CLUBS
South Atlantic: 46.9%
Middle Atlantic: 19.2%
Pacific/New England: 6.2% each

LODGING
Pacific: 23.0%
South Atlantic: 18.6%
West South Central: 14.2

No. of Employees in Department
Accounting/Finance
1ST. 3–5 Employees 45.2%
2ND. 2 Employees 22.2%
3RD. 6–10 Employees 14.8%

Technology
OUTSOURCED: OVERALL
1 Employee 38.7%
0 Employees 28.0%

IN-HOUSE: OVERALL
0 Employees 51.5%
1 Employee 25.5%

2018 Average Compensation By Country

<table>
<thead>
<tr>
<th>Country</th>
<th>Salary</th>
<th>Deferred</th>
<th>Bonus</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States</td>
<td>$116,665</td>
<td>$73,440</td>
<td>$19,164</td>
</tr>
<tr>
<td>Europe</td>
<td>€112,412</td>
<td>€12,795</td>
<td>€22,406</td>
</tr>
<tr>
<td>Canada</td>
<td>CAD$122,049</td>
<td>CAD$9,916</td>
<td>CAD$17,800</td>
</tr>
</tbody>
</table>

HFTP members have full access to the 2018 HFTP Compensation & Benefits Report, including a breakdown of compensation by industry and positions.

Join HFTP Today to Access
Contact: membership@hftp.org

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