



Florida Manasota Chapter

Chapter Newsletter – April 2016

2015 HFTP Chapter of the Year – Tier B

Upcoming Meetings

APRIL 2016

April 19, 2016

**“The Art of Networking”
Presented by Shelley Lister**

The Founders Club
3001 Founders Club Drive
Sarasota, FL 34240
<https://www.eventbrite.com/e/ftp-april-19-2016-meeting-the-art-of-networking-tickets-21828422399>

April 23, 2016

Chapter Golf Outing – 9 holes
Heron Creek Golf & Country Club
5301 Heron Creek Blvd
North Port, FL 34287
Lunch 1:30/Golf 4:30
<https://www.eventbrite.com/e/ftp-april-23-2016-summer-social-tickets-23233118884>

MAY 2016

May 18, 2016

**Annual Trends Presentation
RSM (Formerly McGladrey)**
Tara Golf & Country Club
6602 Drewry's Bluff
Bradenton, FL 34203

May 21, 2016

**Chapter Golf Outing – 9 holes
TPC Prestancia**
4409 Tournament Players Club Dr
Sarasota, FL 34238

June 2016

June 4, 2016 – 6:30 PM

Chapter Summer Social
Evie's Golf Center
4735 Bee Ridge Road
Sarasota, FL
Bring your Family!

FUTURE

July 20-23, 2016

Florida Regional Conference
Wyndham Grand Jupiter
Jupiter Beach, FL

August 18, 2016

Chapter Meeting
Venice Golf & Country Club
250 Venice Golf Club Drive
Venice, FL 34292

Chapter Nominations



Are you interested in becoming more involved in the Manasota Chapter? Would you like to learn more about the Chapter and HFTP Global organization?

Consider serving as a Director or Officer for the upcoming October 2016 to September 2017 Chapter year. Glenn Price, Immediate Past President, is the Chair of the nominating committee. Please contact Glenn Price at gprice@gasparillainn.com if you have any questions or are interested in serving the Chapter in a leadership position. The responsibilities of the Chapter Officers and Directors are described below.

Chapter President

The president is the chief executive and administrative officer of the chapter overseeing all duties required by the bylaws and the board of directors. The president ensures that the board of directors meets regularly, functions effectively, and that officers and directors understand and perform their duties adequately. The president shall be a member, ex-officio, of all committees and will act as the liaison between the local chapter and the international association.

Chapter Vice President (President Elect)

The vice president aids the president in carrying out the functions of that office. The vice president shall act as president in the event of the president's absence. If the vice president is not willing to perform the duties of the president during the absence or when circumstances make it necessary to assume the presidency, the vice president should resign from office. In addition, the vice president is in charge of the local chapter meeting programs for the year.

Chapter Treasurer

The treasurer is responsible for the handling and reporting of all financial transactions and prepares financial statements for the board of directors and membership at specified times. The treasurer is to review all financial information sent by the international office.

Chapter Secretary

The secretary shall correspond with members and others, prepare the minutes and historical records of the chapter, and are familiar with all activities of the chapter.

Chapter Director

A chapter director performs duties as instructed by the president and the executive committee. Many times a director assists an officer in carrying out a specific function of the office. In addition, the director serves as a voice of the needs and concerns of the membership at large.

More detailed descriptions of the responsibilities may be found on the HFTP website at the following link:

http://www.hftp.org/i/downloads/chapter_of_ficer_descriptions.pdf

The nominating committee will present the nominated slate to the membership at the May 18th Chapter meeting. Additional candidates interested in running may notify the Chapter Secretary by June 15th. A ballot will be published and distributed to the Chapter membership on July 1st with a July 15th deadline to return the ballots. Results will be announced at the August Chapter meeting and the Officers and Directors will be installed at the September Chapter meeting.

We also have several committees which members are encouraged to serve on, including the Membership Committee, Social Committee, Education Committee, and Charity Committee.

April 19, 2016

Educational Presentation

“The Art of Networking”

Shelley Lister from The Lister Consulting Group, will be presenting a mini workshop on “The Art of Networking.” Consider inviting your managers and others within your organization to this event.

Her career has been focused in the fields of architecture, interior design and contract furnishings and in addition to The Lister Consulting Group, she also owns Abitar Contract Furnishings.

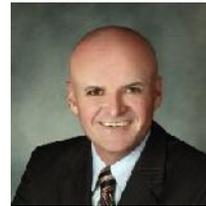
She is active in numerous civic and professional organizations and always demonstrates a commitment to her community and her profession. She has served on many Boards in over 10 cities and believes that if you are fortunate to have a successful life, you must give back to your community and to those less fortunate. Her business contacts refer to her as the “Networking Queen”. Her philosophy is “Don’t wait for business or life to knock on your door. Go out and make it happen.” Living her mantra by example, she says that every person you meet is a potential networking opportunity as either a business contact or a new friend or both.



May 18, 2106

Educational Presentation

“Private Club Trends”



Phil Newman
Partner, National
Industry Leader -
Private Clubs

Philip has more than twenty-five years of experience in public accounting, predominantly serving the private club industry. As a Partner with RSM US, Philip is responsible for hospitality projects throughout the United States, including internal control and governance reviews, operational consulting, benchmarking studies, strategic planning and the development and delivery of educational products and tools for club boards of directors, CEO’s and CFO’s.

Philip is a former member of the Global Board for Hospitality Financial and Technology Professionals (HFTP) and a frequent speaker at regional and national conferences of HFTP, the Club Manager’s Association of America (CMAA), and the National Club Association (NCA).

A regular contributor to industry publications, Philip was a member of the CPA sub-committee involved in the preparation of the Uniform System of Financial Reporting for Clubs and is a contributing editor to the NCA publications “Club Governance Guidelines: A Path to Organizational Excellence.” He was also a contributor to the HFTP/CMAA publication “Understanding Club Finances.”

RSM Trends Survey Participation

In past years RSM, formerly McGladrey, has tried to obtain local participation in their Trends surveys, so that the statistical information provided during the Annual Trends presentation is specific to our geographic region. However participation has historically been very limited. We are attaching a survey and ask that you complete the survey **no later than May 2, 2016**. This will allow Phil Newman to include more local statistics in his presentation to our Chapter.

If you have any questions when completing the survey please contact RSM's (and HFTP Manasota Chapter board member) Lee Sullivan at lee.sullivan@rsmus.com. Email the completed survey to Lee at the same address.

RSM is also requesting that participants provide a copy of their financial statements (not required) to help corroborate the information in the survey, since some Clubs report or net things differently.

Chapter Summer Social Activities

Dust off those golf clubs and join us for a **9-hole tournament on April 23, 2016**. The round of golf will be held at **Heron Creek Golf & Country Club starting at 4:30 pm**. The Chapter will pay for our members' round of golf and cart fee. If your spouse, significant other, or family members would like to play with us, they will be charged \$12.84 for the cart fee.

We are planning on meeting for lunch (optional) at Heron Creek at 1:30. The cost of lunch will be your responsibility. If you aren't a golfer, you are still welcome to join the group for lunch. Please register if you are coming for lunch, so that we can make a reservation with the Clubhouse.

To register, visit:

<https://www.eventbrite.com/e/hftp-april-23-2016-summer-social-tickets-23233118884>

This the first planned event in a 3 part summer social. We are planning a second 9-hole tournament for **May 21, 2016 at TPC Prestancia**. The Chapter will pay for our members' greens and cart fees. Family members are invited to play and will be charged \$18.19 for the cart fee. More details will be provided as they are finalized.

Plan to bring your family to our Chapter summer social at **Evies Family Golf Center on June 4 at 6:30 PM**. We will have a round of mini golf, pizza and wings.



Registration for the May 21 and June 4 events will be emailed out in the next week or two.

We will have a point system with our three events. At each of the three events, the winning foursome team member will earn 5 points for a first place finish, 4 points for a second place finish, 3 points for a third place finish, etc. The points from the three events will be added together and the overall winners will be announced at our June 4th social.