

CHAE & CHTP DESIGNATED PROFESSIONAL

A Summary of Benefits for Certified Professionals

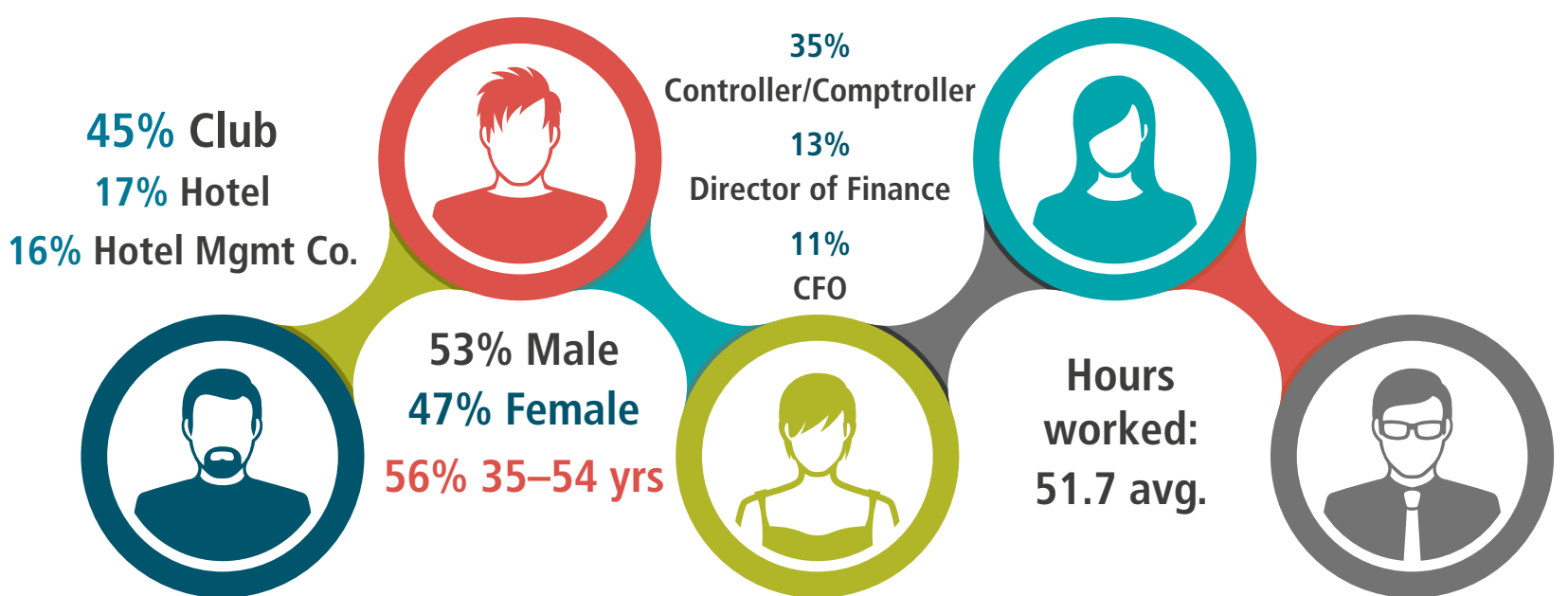
Survey results from the 2016 Hospitality Financial and Technology Professionals (HFTP®) Compensation & Benefits Survey conducted by the HFTP Americas Research Center.

CERTIFICATIONS

HFTP oversees two hospitality-specific certifications:

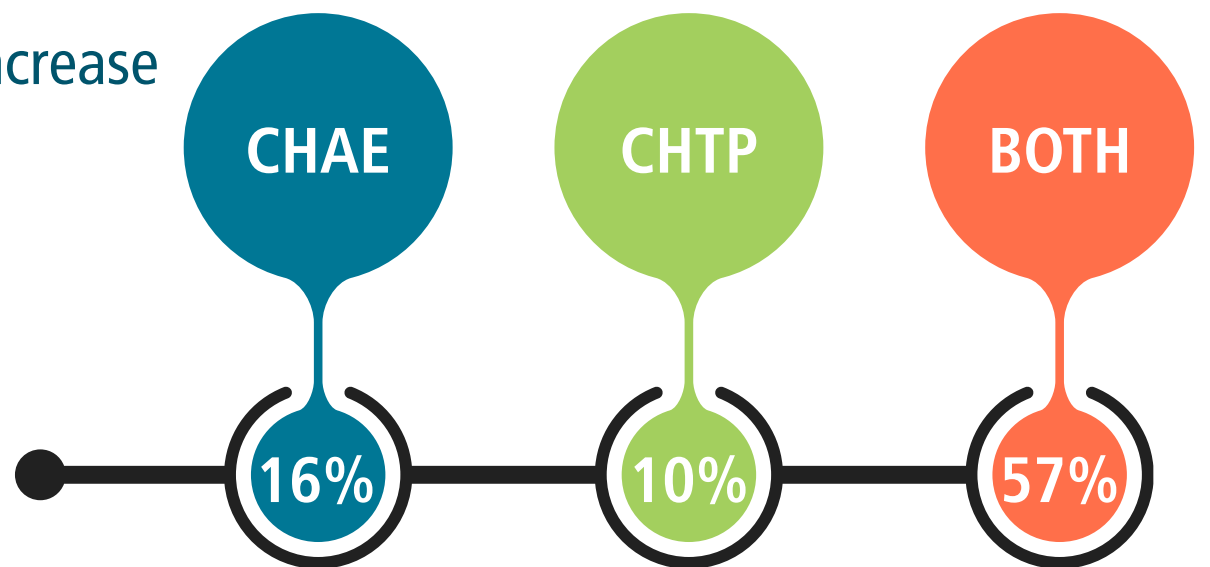


RESPONDENTS



COMPENSTATION

Percent salary increase by designation



No Certification

Average Salary \$94,026 USD

CHAE

Average Salary \$109,081 USD

CHTP

Average Salary \$103,125 USD

CHAE & CHTP

Average Salary \$147,890 USD

PURPOSE

Stated reasons for obtaining certifications:

Personal Accomplishment — 45.7%

Career Advancement — 43.0%

Industry Recognition — 29.8%

Salary Increase — 25.7%

Encouraged by Supervisor — 7.8%

Job Requirement — 6.6%