



Department	Request	Club Essential	Cobalt	ForeTees	Jonas Encore	Jonas JCM	Northstar
Cloud System	Can your solution be cloud based?						
	If cloud based, can POS still run when the internet goes down?						
	If cloud based, can Tee Times still run when the internet goes down?						
Remotely Hosted	If your software is not cloud based, can it be hosted remotely?						
	If remotely hosted, can POS still run when the internet goes down?						
	If remotely hosted, can Tee Times still run when the internet goes down?						
Software Information	How many clients/installations does your software currently have?						
	What is the latest version/release number of your software?						
Software Design & Support	Do key players on your development/programming team have private club industry experience?						
	Do members of your support team have industry experience in the modules they support?						
	Does your support site offer a chat box/bot for quick questions for our staff?						
	Does your support team provide communication related to expected call back times?						
	Does your company provide 24/7 support since clubs never close?						
3rd Party Integrations	Can your software feed member name, email and address changes automatically to 3rd party systems? (Tee Times, Spa, Hotel, Etc.)						
Accounting	Do you offer an easy to use Financial Report Writing Tool?						
	Do you offer self directed training for accounting and report writing?						
	Does your system allow multiple iterations of a budget?						
	Can your financial report writing contain both Actuals and Budgets on the same report?						
	Does your software offer budgeting tools within the software?						
	Does your software offer forecasting tools within the software?						
	Does your software have an easy to use bank reconciliation program? If so, can the bank reconciliation program import cleared checks to speed up the process?						



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Account inquiries	Can account inquiries be set to show the most recent transactions at the top of the list? (Members, Vendors, General Ledger Accounts, etc.)						
	If yes, can these settings be personalized by user?						
Member Reporting	Can clubs create robust spending and analytical reports with ease?						
	Does your software have the ability to import updated Membership data for both existing and new members?						
	Does your software have Integration with robust Document Management systems such as DocuSign?						
	Do you offer online membership applications that transfer information directly into your membership module?						
Point of Sale and Tablets	Can your POS system automatically add a surcharge for credit card transactions?						
	Do you offer Kitchen Display Systems?						
	Do you offer tablets for Point of Sale?						
	If so, do these POS tablets support encrypted credit cards?						
Property Management Systems (PMS)	If so, do these tablets that work on both WIFI and Cellular?						
	Does your software include a program to manage hotel/sleeping rooms?						
Enhancements	Does your software include a program to manage hotel/sleeping rooms?						
	If not, do you integrate with a 3rd party PMS?						
Enhancements	Does your company offer FREE sessions/material to review software enhancements?						
	Does your software make available easy to read/understand release notes?						
Miscellaneous	Do your programmers seek user input as to the placement of new features and buttons?						