



Chapter Newsletter – August 2015

Chapter Officer and Director Elections Results

Congratulations to our newly elected Chapter Officers and Directors for the October 2015 – September 2015 term.

President

Ron Robinson

Vice President

Eileen Sarris

Secretary

Ellen McCrum

Treasurer

Sharon Litchfield

Directors

Sam Adelstein

Christine Fox

Paul Hoffman

Alison Liska

Lee Sullivan

Chris VanUs

The Officers and Directors will be installed at the September Chapter meeting.

Change in Meeting Price

It has been several years since we have increased our meeting price and we have heard from our host clubs that it becoming more difficult to work with our rate. Therefore, beginning with our August Chapter meeting, the charge for our monthly meetings will increase by \$5 to \$40 for members and \$45 for guests.



A special welcome to our newest Manasota Chapter Members:

Patrick Snodgrass
Director of Finance
The Longboat Key Club

Danielle Trouton
Student
University of South Florida

Upcoming Chapter Activities

August 19, 2015 – “Be Amazing” – Gary Roberts Chapter Meeting – The Field Club

September 16, 2015
Chapter Meeting – The Concession Golf Club

October 21-24, 2015
HFTP Annual Convention & Tradeshow, Bellevue, WA. No Chapter Meeting in October!

Let Us Know What Topics You Would Like!

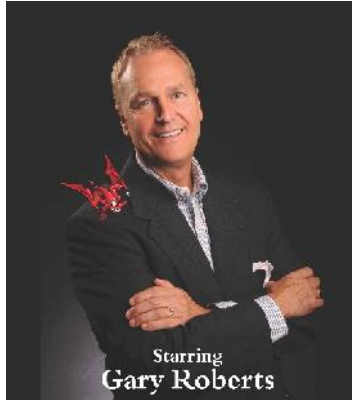
We are starting to plan the November 2015 – September 2016 Chapter Meeting schedule.

Please let Eileen Sarris know if you have a suggestion for a topic or a speaker, or if you would like to host a meeting at your Club or Hotel. (eileens@thefieldclub.com)

August Chapter Meeting

August 19, 2015 at The Field Club

“Be Amazing”



Gary Roberts

Corporate
Entertainer

Discover how
Professional
Speaker and
Corporate
Entertainer,
Gary Roberts

uses audience interaction, humor, and magic to energize his audience, creating an Amazing experience.

“Be Amazing” This audience interactive program is pure fun and entertainment, with a small, but serious thought-provoking message about the many people we cross paths with in life, and why certain people are more amazing than others. Gary teaches that we all have unique talents that make us different, and when we accept our uniqueness, then we, too, can inspire and amaze. Gary shares the secrets how you, too, can be Amazing.

Gary Roberts helps companies and people develop a refreshing new attitude about how to “Be Amazing” in everything they do. With audience participation, mind blowing magic, and delightful clean comedy this program will amaze, and tickle the funny bone and is the perfect humor break your audience needs and deserves.

Registration link:

<https://www.eventbrite.com/e/hftp-august-19-2015-meeting-tickets-17923176704>

September Chapter Meeting

September 16, 2015
at The Concession Golf Club

“Sales and Use Tax”

This presentation will discuss sales and use tax issues in the hospitality environment. Specifically, the presentation will address some of the common sales and use tax overpayment and exposure issues specific to the industry as well as the field audit process.

Dave Elder – Director – State and Local Tax

As part of McGladrey’s national State & Local Tax Practice, Dave is a Director located in West Palm Beach, Florida. With more than 25 years of experience in state and local tax, Dave provides services to companies which assist in managing all aspects of their state & local tax obligations. These services include: Managed Tax Audits; Compliance Process Reviews; Nexus Studies; Voluntary Disclosure; Tax Audit Defense and Mitigation; Tax Planning Strategies; Ruling Request; and Mergers and Acquisitions. His experience in serving clients ranges from mid-market to Fortune 500 companies in manufacturing, health-care, technology, entertainment and retail.

Prior to joining McGladrey, Dave was a Director in the State and Local Tax group with a Big 4 firm. He also spent 5 years as a state sales and use tax auditor prior to working in public accounting.

Professional Affiliations: AICPA, FICPA, IPT. Licensed C.P.A. - Florida and Georgia

Education: Bachelor of Accountancy - Missouri State University

HFTP Manasota Summer Social Event – Topgolf!

We had a great time at our Chapter Summer Social at Topgolf on June 26th!



FLORIDA REGIONAL CONFERENCE HIGHLIGHTS

Those of us who were able to attend the Florida Regional Conference on July 23rd through July 24th enjoyed the educational sessions and networking opportunities.



Some of the educational sessions included an HFTP update from Global President, Daniel Conti,

The Future of Your Guest Room TV, Wage and Hour Hotspots, Measuring your Club IT Effectiveness, EMV Chip & Pin, ACA Misconceptions, Staying Calm Under Pressure, Cyber Crime, IT Controls, among others.



**2015 HFTP
Annual Convention
& Tradeshow**
**Annual Convention & Tradeshow
October 21-24, 2015 Bellevue, WA**
Join HFTP for unmatched education and networking - continue to build relationships with fellow HFTP members and get up-to-speed on current topics in the hospitality finance and technology industry.

To register for the Annual Convention, or ProLinks webinars please visit the HFTP website:

www.hftp.org/conferences_events/



Online webinars are offered throughout the year at no cost to HFTP members. Speakers range from industry leaders to subject matter experts. Get your calendar out and plan to attend these online courses from the comfort of your office while gaining valuable knowledge and earning continuing education credits.

NEW! Online Technology Education for Private Club Professionals

TBG The Boothe Group

A complete curriculum that covers key technology topics.

www.boothegroup.com

Accredited for HFTP and CMAA members – with discounts available for HFTP and CMAA members.

Courses include:

- How to Create an IT Strategic Plan for Your Club
- How to Measure Your Club's IT Effectiveness
- Should you Replace or Reengineer Your Club Management Software?
- How to Select and Implement New Club Management Software
- Wireless Technology for Private Clubs
- Telephone Systems for Private Clubs